### THE DIGITAL OFFER

CUSTOMER SERVICE STRATEGY – THE STORY SO FAR

### MEETING OUR CUSTOMERS NEEDS

I can deal with the council at a time that suits me

I am kept up to date with progress

Services are responsive

Information is clear, relevant and meets my needs

I only have to tell my story once

It's easy to find information, and complete transaction





I know what to expect



### **CURRENT CUSTOMER EXPERIENCE?**

Personal budget management

Care arranging

Blue Badge

Park and Ride

Holdall

Carer personal budget

Museums pass

Adult Education
Course Enrolment

Library services

Registrar service - birth

Find a childcare provider

2 year old childcare eligibility check

Apply for 3/4 year old funding

Find a school

Apply for a school

Apply for school transport

Eligibility for free school meals

Personal budget management

Care arranging

Blue Badge

Park and Ride
Holdall



Carer personal budget

Museums nass

# Complexity, Cost and Confusion

lt Education rse Enrolment

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Apply for a school

Find a school

Apply for school transport

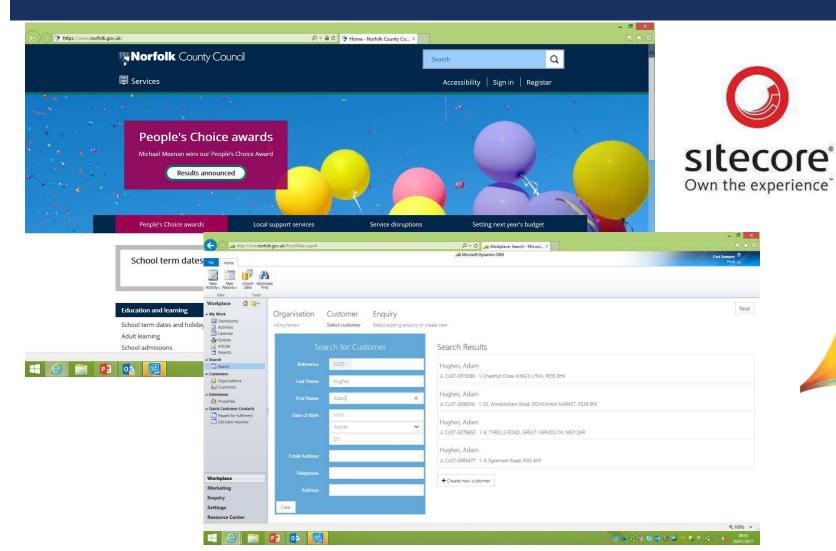
Eligibility for free school meals

### RECAP ON THE CUSTOMER SERVICE STRATEGY

### Themes of the Strategy

- Improved customer experience
  - services designed around customer need
  - enabling technology to provide an excellent self service offer
- Efficient customer access model
  - channel shift and single front door
  - consolidated web platforms and systems
  - reduced cost to serve
- Better customer insight
  - end to end visibility of customer interaction
  - and better MI to support planning and decision making

### ENABLING TECHNOLOGY....





### PARTNERSHIP WORKING







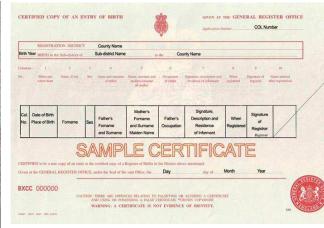


### ....DELIVERING A WHOLE RANGE OF SOLUTIONS



















### In Good Company

#### No one should spend a lonely day in Norfolk if they don't want to

Thousands of ecopie in southin are knowly. Londiness can cause poor health and even lead to premisure death. It can make people substrately to journe and that did not crosse their reliable on public services.

flut we also lessor that allevating localiness can help people loop independent. happer and healther lives

in Good Company is a company to neith combat lenetiness in Norfolk.

### Make a pledge to support the campaign today

were asking eeeps from at walks of the to drow their support for in Good Company by making a personal shedge to do something, no matter have by or small, to help ensure that no use in Nortok Spends a briefly day if they don't want to.

- Remaps you run a business and can give staff time off to volunteer, or denate to a local charry which Perhapsy you not a business and can goe said time off to occurate or, or behald to a local crustry of never go continued within Sevette.
   Perhapsy you are addeduce and company time for positive restrict collection, or expend within the addeduce and company time of positive restrict and positive restrict

#### Pledge your support

#### Show your support on Twitter

when you've pleaged, share your support on Twitter using abolioneryday.

To find out more about bandeness and to get some inspiration for ways you can faddle it, you Campanguia find contained.

Coming Soon - In Good Company quality mark the in Good careany quality must will recognise the will arrive of bornesses, consumines, voluntary and statuting against and must must recognise the will arrive of bornesses, consumines, voluntary and statuting against amount that must service or events for breaty section, or which support their works for instance by excess aging employees to voluntees.

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There's a mealth of events sendors and volunteering opportunities being run by holideds of organisations across sendors execute the county and effect need your help

Norfolk Directory is a free to use online resource.

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if you are an organisation that necessers on it leaving for voluceous; eighter soday and add your event, seeded and volunteering opportunities to promote them to people in your inte.

#### Visit Norfolk Directory

#### Find more volunteering opportunities

Search for more volunteering opportunities on these websites:

- Doll'
   Voluntary sportoli

Contact Norfolk Councy Council | Site map | Disclaimer | Website privacy and cookies







Revin Veogher (BlederVeogher)

(Cheetboch) leath pleaging support for
wholastrip boy in Good Company at the
explosion fictions formin

### Norfolk Directory

#### Campaign partners

voluntary, statutory organisations and public service providers

Campaign partners





#### Libraries

Norfolk County Council

Home > Libraries, local history and archives >

**■** Services





our local library

Join the Ebrary

Mobile libraries

What's on

Find your local library

More about Your local library

Accessibility | Sign In | Register

#### Find a library item

Browse the library catalogue

Ebooks, emagazines and eaudio Reserve an Item

More about Find a library item

#### Libraries for children, young people and

Under fives

Five to eleven year olds young people

people and schools

More about Libraries for children, young

#### Your library account

Join the library Renew a library item

Lost or damaged library cards

#### More about Your library account

#### Library services Library Information service and online

Libraries mobile app

Printing and photocopying

More about Library services

Norfolk's Great Big Read Events at Norfolk libraries

Get Digital

More about What's on





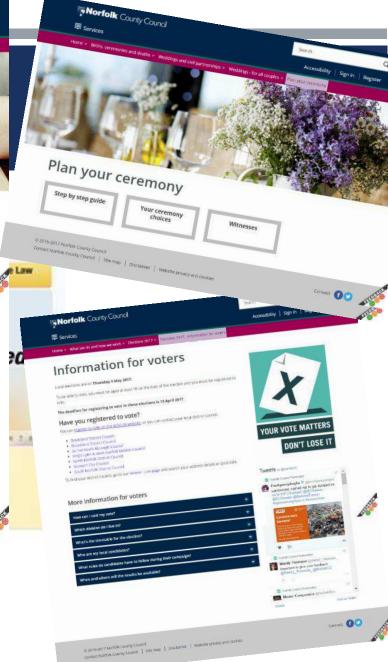
#### Tweets by greatables



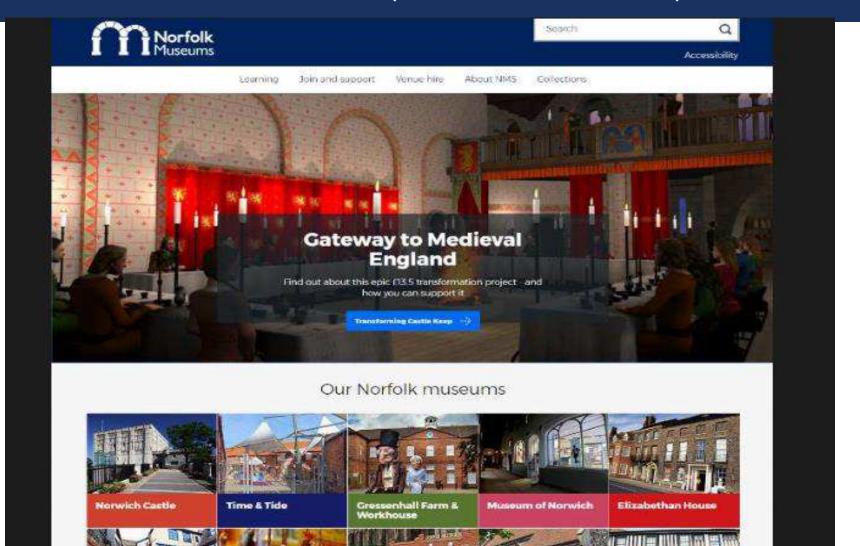
#### Great new titles for April



Follow On Olatorod



### NEW MUSEUMS ONLINE OFFER (7<sup>TH</sup> SEP LAUNCH)

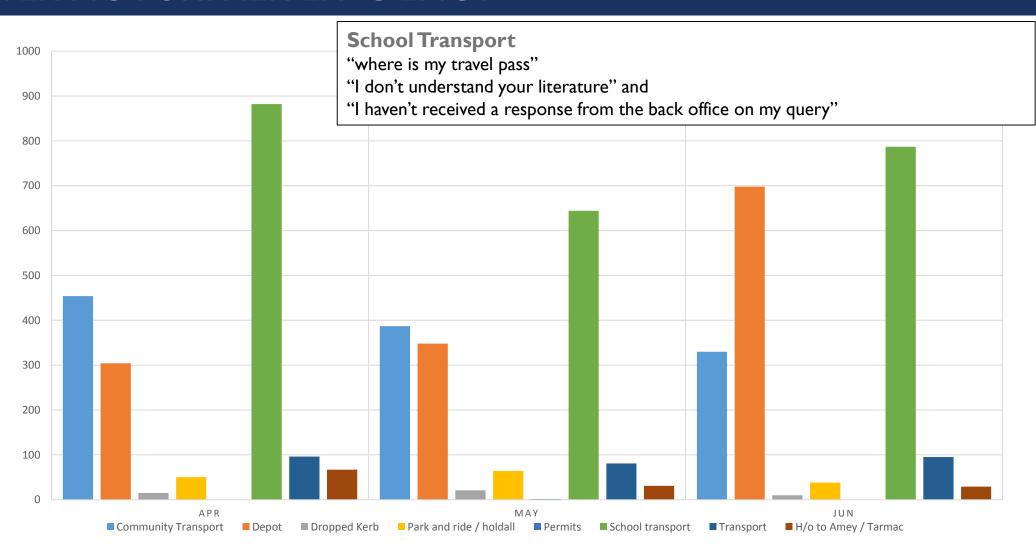


### DELIVERING TANGIBLE CHANNEL SHIFT

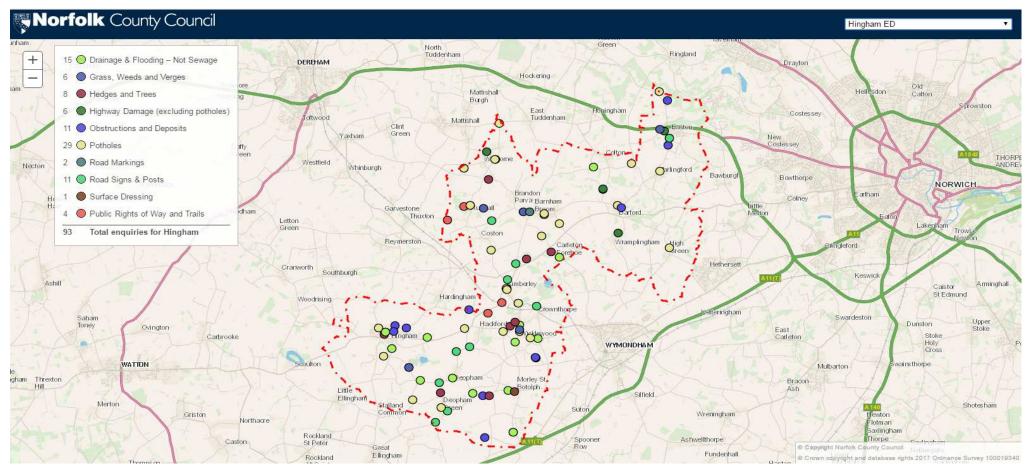


- Targets
- 5000 for year I
- **20000** for year 2
- **200000** for year 3/4

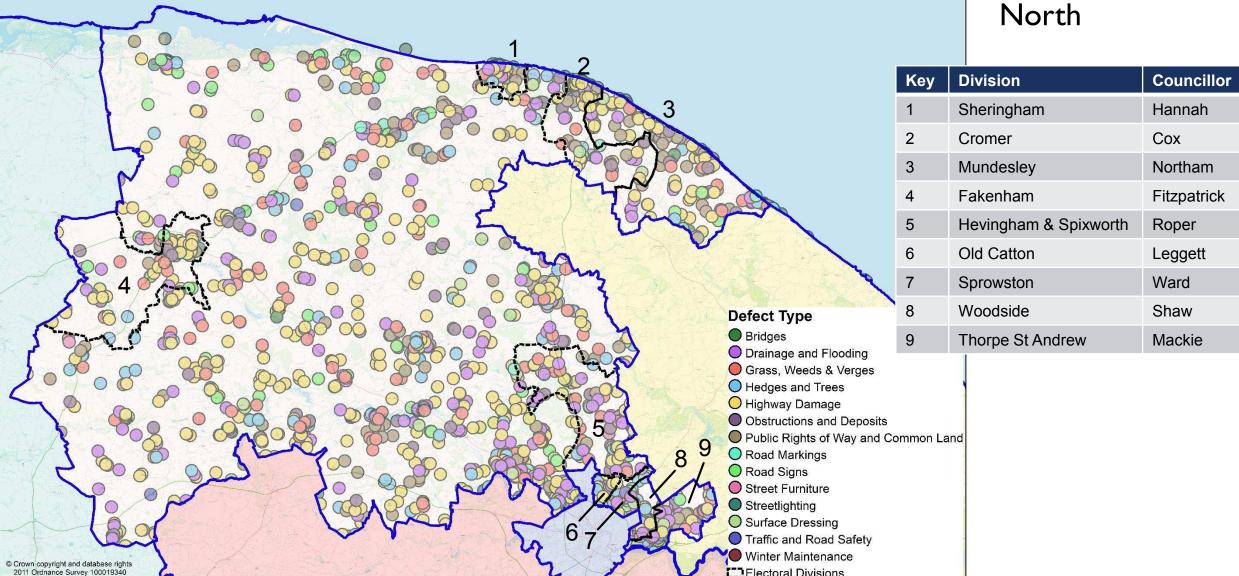
### DELIVERING FURTHER EFFICIENCY



### ACTIVE HIGHWAY DEFECTS BY ELECTORAL DIVISION



This supports Members and Parish Councils to report online and promote channel shift



Norfolk County Council

**Customer Reported Highway Defects** (raised 1 April - 30 June 2016)

Date created: 05/10/2016

**Electoral Divisions** 

Scale @ A4: 1:250,000





### PERSONALISATION

This is Kayleigh – she has young children, below average income and a fair bit of time. She might be someone interested in events at our libraries.

We identified pages in the Children's Services section that a Kayleigh might look at, and tagged them. When she comes to the library home page the default can be something like this:





### SUCCESSES SO FAR

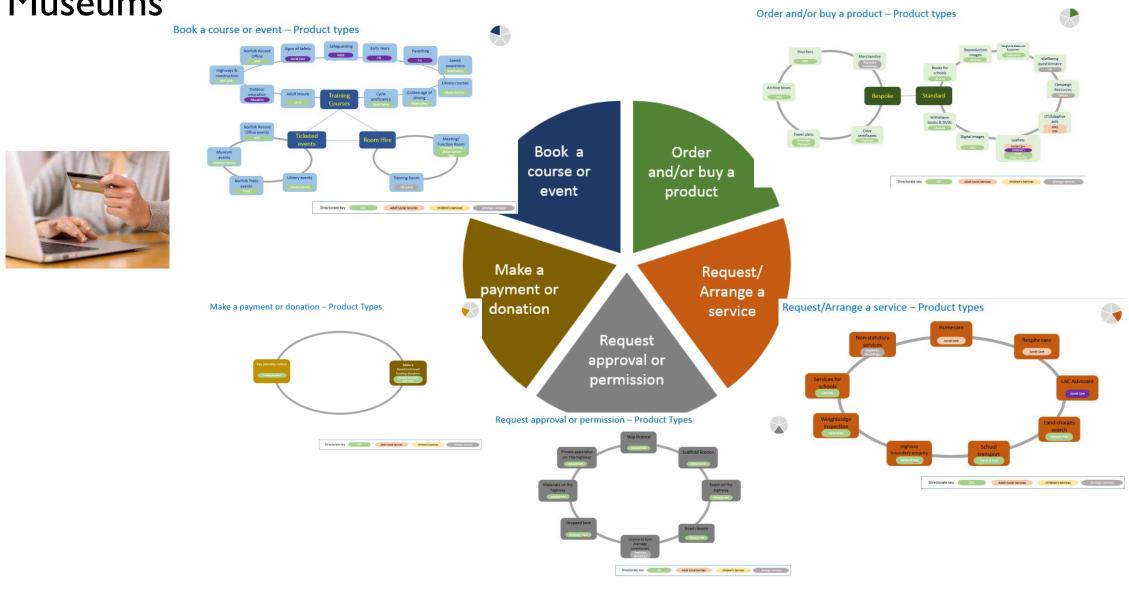
- Rated four star by SocITM for e-resources (previously 2 star for renew a library book), as well as numerous others
- We have passed the SocITM accessibility testing (phase I and 2) for the first time
- Percentage of customer satisfied with our website has risen from 62% in Jan 2016 (prior to go live) to 74% in Jan 2017
- Good external stakeholder feedback
- The total number of online accounts (August 2017) is now over 10,000
- The proportion of requests reported online using the online account (compared to anonymously) has been increasing and is now up to 70%.

### RECENT ACHIEVEMENTS

### CRM Upgrade to the cloud

- Upgrade to Dynamics 365 cloud hosted technology
- More robust
- Better user experience (internal)
- Additional benefits such as "Voice of the Customer" automated surveys, turbo forms to speed processes,
- Link to PowerBI to gain further insight into customer behaviour to alter demand, and
- Eventually use link to social media to understand what customers are saying instantly to pre-empt demand
- Unified Service Desk will also link to web chat and speed up Customer Service Agent processes over time

## E-commerce exploration – focus on Adult Education and Museums



### EMPLOYEE DIGITAL OFFER

DRAFT - IN DEVELOPMENT

### **VISION**



To provide an employee digital offer that offers staff easy access to relevant systems and information in one place.

- Overall cost to serve is reduced
- Employee satisfaction is increased by seamless journeys and easy to use HR systems and processes (workflow)
- Management processes and performance information are enabled through self service
- All internal customers fully utilise self-service where it is available
- Professional resources are deployed effectively and where they add value